

DATE: April 21, 2020

TO: 911 Emergency Response Advisory Committee

FROM: Blaine Beard, Lieutenant Administrative Bureau / Communications Center
Telephone: (775) 789-5415, Email: bbeard@washoecounty.us

THROUGH: Darin Balaam, Washoe County Sheriff
Telephone: (775) 328-3010, Email: DBalaam@washoecounty.us

SUBJECT: RECOMMENDATION TO APPROVE REIMBURSEMENT for funding 3rd year (FY22) contract for Body Worn Cameras (Hereinafter “BWC”) and related supplies in the amount not to exceed \$359,673.00

SUMMARY:

The 79th Nevada Legislature passed Senate Bill 176 (SB 176), which requires uniformed peace officers employed by a law enforcement agency and who were in routine contact with the public to wear a body worn camera (Hereinafter BWC) device effective July 1, 2018. In compliance with the “Washoe County Board of County Commissioners’ Policy” adopted January 16, 2018, the City of Reno, City of Sparks and Washoe County have mutually agreed upon equipment from Axon Enterprise, Inc., to provide BWC’s for the region. The initial term of the Joinder Contract shall be from April 2, 2018 through April 1, 2023.

The Emergency Response Advisory Committee approved year one funding in the amount of \$50,000 on March 15, 2018, year two funding in the amount of \$227,889.00 on May 16, 2019, and year three funding in the amount of \$227,889.00 on September 17, 2020. The term of the 5 year contract was presented to and approved by the Emergency Response Advisory Committee and their 5 year master plan.

Washoe County Strategic Objective supported by this item: Safe, Secure and healthy Communities.

On January 16, 2018, the BCC adopted the policy of the Use of 911 Surcharge Funds for the Body Camera Mandate set forth in Nevada Senate Bill 176.

On February 20, 2018, the BCC adopted the Washoe County Regional 911 Emergency Response Advisory Committee Five Year Master Plan Update, prepared by the Galena Group Incorporated, as recommended by the 911 Emergency Response Advisory Committee.

On March 13, 2018, the BCC authorized a Joinder Contract to purchase Body Worn cameras (BWC) and related supplies for the WCSO Operations Division through the State of Nevada “3273 – Contract for Services of Independent Contractor” awarded to Axon Enterprise, Inc. (formerly Taser International), 17800 N. 85th Street Scottsdale, AZ, 85255. Expenditures are [\$730,579.25] per the contract term of April 2, 2018 through April 1, 2023. The fiscal year costs for the contract term are: FY18-\$49,999.25, FY19-\$227,889.00, FY20-\$227,889.00, FY21-\$227,889.00 and FY22-\$227,889.00.

The Washoe County Sheriff's Office sought approval to expand the BWC program to include commissioned members assigned to the Detention Division and Administrative Division. Expenditures are {\$1,261,755.00] per the contract term. The fiscal year costs for the contract term are: year 1 -\$182,736.00, year 2 -\$359,673.00, Year 3-\$359,673.00 and Year 4-\$359,673.00.

On September 19, 2019 the E911 approved the Joinder Contract and expansion of the BWC program for WCSO Detention and Administrative Division.

Sheriff's Office is seeking reimbursement for funding 3rd year (FY22) contract for Body Worn Cameras (Hereinafter "BWC") and related supplies in the amount of \$359,673.00.

APPLICABLE NRS:

NRS 244A.7645 provides approval of costs associated with maintenance, upgrade and replacement of equipment necessary for the operation of the enhanced telephone system.

PREVIOUS ACTION & BACKGROUND

In 2017, the 79th Nevada Legislature passed Senate Bill 176 (SB 176), which requires uniformed peace officers employed by a law enforcement agency and who are in routine contact with the public to wear a BWC device effective July 1, 2018. Since passage, representatives of the Reno Police Department, Sparks Police Department, and the Washoe County Sheriff's Office have discussed a mutually agreed upon vendor to provide body worn cameras. This will ensure equipment interoperability between all law enforcement agencies and smooth prosecution of criminal cases by the Reno City Attorney's Office, Sparks City Attorney's Office and the Washoe County District Attorney's Office.

Research by the Washoe County Sheriff's Office determined a greater discount was available through a Joinder Contract through the State of Nevada "3273 – Contract for Services of Independent Contractor" awarded to Axon Enterprise, Inc. (formerly Taser International).

The Washoe County Sheriff's Office successfully deployed a BWC program on Monday June 11, 2018, three weeks ahead of the State of Nevada statutory mandate in accordance with law. These BWC's have been a welcomed tool to the law enforcement professional documenting incidents in the field as they rapidly unfold. The BWC program has been widely successful overall in our Office.

In an effort to continue that success and protect our officers, the county, and community that we serve, the need to expand the BWC program to include commissioned members assigned to the Detention Division and Administrative Division is paramount.

The State of Nevada has significantly greater volume purchasing discounts than those that may be offered to Washoe County. Pursuant to *NRS 332.195 Joinder or mutual use of contracts by governmental entities*, Washoe County may join or use the contracts of local governments located

within or outside this State with the authorization of the contracting vendor. Axon Enterprise, Inc., is a current vendor under the State of Nevada award; the vendor has been notified and agrees to provide body worn cameras and related equipment to Washoe County in accordance with the pricing agreement of the State of Nevada. The estimated expenditures are \$1,261,755.00 per the 4-year contract term.

On September 19, 2019 the E911 approved the Joinder Contract and expansion of the BWC program for WCSO Detention and Administrative Division.

Summary of Payments

Payment	Amount (USD)
Year 1	182,736.00
Spares	0.00
Year 2	359,673.00
Year 3	359,673.00
Year 4	359,673.00
Grand Total	1,261,755.00

FISCAL IMPACT

Under Senate Bill 176 of the 79th Legislative Session of the State of Nevada these additional expenses are reimbursable, and the intent is to seek reimbursement for these expenses through the 911 Emergency Response Advisory Committee.

Budget authority exists with the 911 Fund to reimburse the Washoe County Sheriff's Office for the contract term in the amount of \$1,261,755.00.

In order to ensure the entire three hundred (300) commissioned Detention Division and Administrative Division staff members assigned throughout the Washoe County Sheriff's Office is uniform there will be several technological upgrades and additions. Technology Services is required to install data-supporting docks in several locations for the BWC devices, as well.

The intent is to use E-911 telephone line surcharges to fund all expenses. The required ordinance changes and the associated E-911 fee surcharge resolution were heard and approved at the September 24, 2019, Board of County Commissioners' meeting.

RECOMMENDATION

It is recommended that the E911 Emergency Response Advisory Committee approve the Washoe County Sheriff's Office 3rd year (FY22) contract term for BWC's in the amount not to exceed \$359,673.00.

POSSIBLE MOTION

Motion to recommend approval for reimbursement and associated costs of 3rd year (FY22) contract for BWC's in the amount not to exceed \$359,673.00 made payable to Washoe County Sheriff's Office.



AXON

Washoe County Sheriff's Office - NV

AXON SALES REPRESENTATIVE

Chris Neubeck

602-708-0074

cneubeck@axon.com

ISSUED

11/4/2019

Q-224555-43773.975CN

Issued: 11/04/2019

Quote Expiration: 12/15/2019

Account Number: 106569

Payment Terms: Net 30
 Delivery Method: Fedex - Ground
 Contract Number: 00016129

SALES REPRESENTATIVE

Chris Neubeck

Phone: 602-708-0074

Email: cneubeck@axon.com

Fax: (480) 658-0629

PRIMARY CONTACT

Corey Solferino

Phone: (775) 321-4948

Email: csolferino@washoecounty.us



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

SHIP TO

Corey Solferino
 Washoe County Sheriff's Office - NV
 911 Parr Boulevard
 Reno, NV 89512
 US

BILL TO

Washoe County Sheriff's Office - NV
 P.O. BOX 11130
 Reno, NV 89520
 US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	112.00	72.00	3,240.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	112.00	72.00	360.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	300	316.00	275.24	82,572.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	300	60.00	40.40	12,120.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	270	499.00	209.48	56,559.60
11528	FLEX 2 CAMERA, (ONLINE)	30	449.00	209.48	6,284.40
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	30	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	270	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	270	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	270	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	30	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	30	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	30	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	30	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	30	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	30	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	45	1,495.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE	5	1,495.00	0.00	0.00
80110	5 YEAR TASER ASSURANCE PLAN AXON SIX BAY + HUB DOCK FLEX2	5	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	50	42.00	0.00	0.00
Other					
73510	REDACTION ASSISTANT 351-1000 SW AGENCY-WIDE LICENSE: 5 YEAR	1	0.00	0.00	0.00
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	21,600.00	21,600.00	21,600.00
Subtotal					182,736.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					182,736.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	9	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	9	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	9	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	9	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)	1	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	1	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	1	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	1	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	1	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	1	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	1	0.00	0.00	0.00
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00
Grand Total					1,261,755.00



Discounts (USD)

Quote Expiration: 12/15/2019

List Amount	1,632,550.00
Discounts	370,795.00
Total	1,261,755.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	182,736.00
Spares	0.00
Year 2	359,673.00
Year 3	359,673.00
Year 4	359,673.00
Grand Total	1,261,755.00

Notes

Nevada Highway Patrol Contract No. 3273 used for purchasing justification.

This quote is co-termed with quote Q-139060 (executed contract #00016129). Year one has been pro-rated to 3.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 12/1/2019-12/15/2019. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon body-worn camera and docking station hardware contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 1 replacement at the same time as the equipment originally deployed on this existing contract as determined by quote Q-139060. This will take place at the end of the contract on 4/14/2023.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Name (Print): _____ PO# (Or write N/A): _____	Date: _____ Title: _____
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Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

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		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		

**Washoe County Sheriff's Office - NV****A T T E N T I O N**

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	